



We mobilize our community to ensure access to real, healthy food.

Annual Report 2015-2016



Dear Friends,

As the Board and staff of the Food Bank look back on our achievements and challenges in 2016, we are excited to share with you our accomplishments. Through the dedication of a committed staff, passionate volunteer base and increased local and regional partnerships, we continue to focus on feeding the hungry, educating our neighbors on good nutrition and working with local farmers to provide access to real, healthy food.

In 2016 we successfully supported ten communities with our Fresh2You Mobile Market, created a food access map for clients and supporting social service agencies, rebranded the Food Bank and launched a new website. With a number of accomplishments met, we began to reflect on what else our agency partners and their clients needed from the Food Bank.

In the past six years, we felt the effect of our growth like a 6 foot, ten year old. Balancing that tremendous growth with necessary maturity was needed. While looking inward, we also surveyed the landscape of our hungry and food insecure neighbors and realized in order to strengthen our network of Food Providers and Partners, a new strategic plan was essential. The plan will focus our work on a food distribution system that will reach an increased number of hungry/food insecure individuals in our County, a food needs assessment, and a new management structure among other exciting challenges. Our mission of mobilizing our community to ensure access to real, healthy food is what will drive this process.

We thank our Food Providers, community partners, donors, volunteers and those that gave us gifts in kind - ALL of whom play an important part in our success as the lead hunger relief organization in Chester County.



Larry Welsch
Executive Director



Jeff March
Chair of the Board | President & CEO



Food Bank Chair Jeff March (left) with Founding Chair Bob McNeil (center) and Executive Director Larry Welsch.

Financials

Statement of Financial Position

CURRENT ASSETS

Cash and cash equivalents	\$ 571,957
Accounts receivable	95,234
Grants receivable	540
Unconditional promises to give	244,654
State receivable	176,404
Inventory	470,400
Prepaid Expenses	29,684

TOTAL CURRENT ASSETS \$ 1,588,873

Investments	6,422,211
Unconditional promises to give, net	137,851
Property and equipment, net	3,837,779

TOTAL ASSETS \$ 11,986,714

CURRENT LIABILITIES

Accounts payable	\$ 30,912
Accrued expenses	45,802

TOTAL CURRENT LIABILITIES \$ 76,714

Refundable advance	250,000
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TOTAL LIABILITIES \$ 326,714

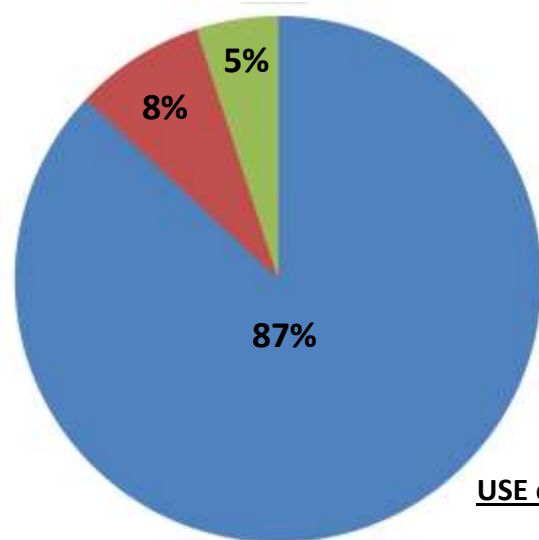
NET ASSETS

Unrestricted	
Undesignated	\$ 4,615,843
Property & equipment	3,587,779
(Board designated) Hunger relief programs	3,000,000
Total unrestricted	11,203,622
Temporarily restricted	456,378

TOTAL NET ASSETS \$ 11,660,000

TOTAL LIABILITIES & NET ASSETS \$ 11,986,714

Uses and Sources of Funds

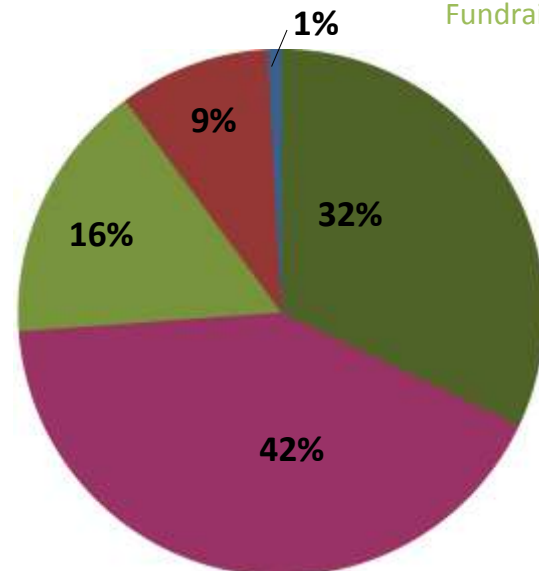


USE of Funds

Programs 87%

Administrative 8%

Fundraising 5%



SOURCE of Funds

Contributions In-Kind 42%

Contributions 32%

Grants 16%

Government Support 9%

Wholesale (net) Food Costs 1%

Thanks to Our Donors

The work of the Chester County Food Bank would not be possible without the support of generous individuals, foundations, businesses and organizations throughout the community. Financial donations enable us to purchase nutritious foods for people of all ages, especially children and the elderly; to provide locally grown, quality produce; and to keep our delivery trucks on the roads throughout our 759 square mile county.

We are deeply grateful to the following donors who supported the Food Bank's mission during the period from July 1, 2015 to June 30, 2016. This listing includes all gifts made to the annual fund, as well as payments on campaign pledges and event sponsorships.

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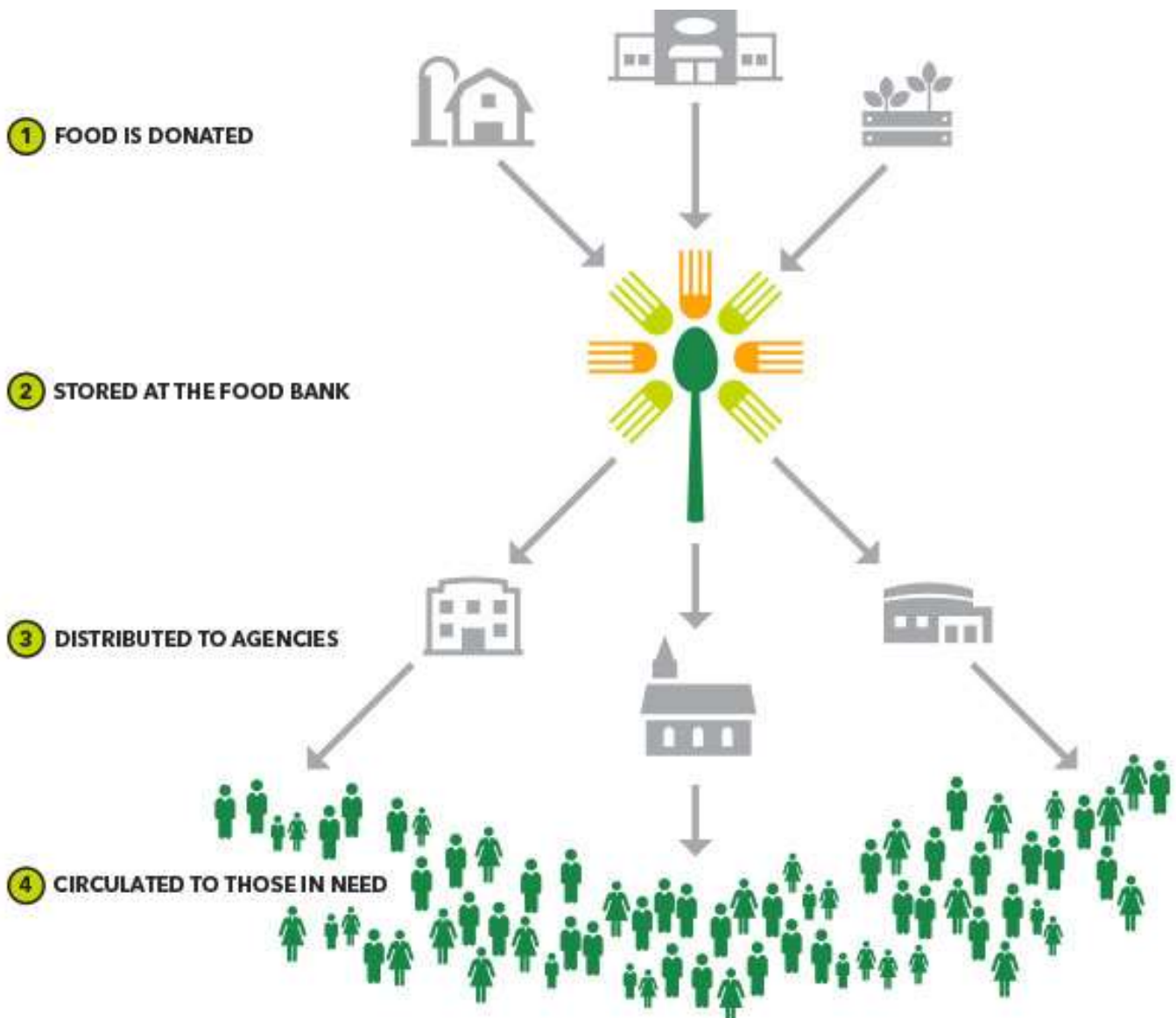
How We Work

The Chester County Food Bank is the central hunger relief organization serving more than 120 partner agencies in Chester County. Through our network of food cupboards, hot meal sites, shelters and other social service organizations, we distribute over 2.5 million pounds to our neighbors with limited or uncertain access to adequate food.

The Food Bank is housed in a 36,000 square foot facility including our 3,500 square foot commercial kitchen, 4,250 square feet of refrigeration and freezer space and our warehouse. We secure food through donations, state and federal food assistance programs and by purchasing fresh and non-perishables using grant monies.

Volunteers help to inspect, sort and repackage food in preparation for distribution. Volunteers provide thousands of hours of support every year ranging from processing fresh produce in our kitchen, packing CSFP boxes and donated food in our warehouse, to working the fields at our local farm partners.

Using our three refrigerated box trucks, our staff of drivers make daily (weekday) deliveries to our cupboards and social service agencies throughout the 759 square miles of Chester County.



Thanks to Our In-Kind Donors

Our work is made possible through the generosity of our friends throughout the community who conduct food drives or donate produce grown at their farms and gardens. Over a half of million pounds of nutritious food was grown and donated to the Chester County Food Bank during the period from July 1, 2015 to June 30, 2016, which was distributed throughout the county.

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Fresh2You Mobile Market

The Fresh2You Mobile Market connects low-income community members to the bounty of fresh produce **grown in our region by working closely with the Food Bank's** Agricultural Program and a network of partner farms. Fresh2You seeks to make high-quality food affordable to the whole community at fair value to the farmer. Donated produce to the Food Bank is not sold as part of Fresh2You. Started in 2015 as a pilot program, the market expanded for the 2016 season with ten locations throughout the county.

Fresh2You welcomes everyone to shop and helps customers shopping with food assistance benefits to stretch their food budgets by offering financial incentives. Customers paying with food stamps (SNAP) receive a dollar-for-dollar match in the form of **'Veggie Bucks' to be used on future fruit and vegetable purchases**. In 2016, this program resulted in 88% redemption of the Veggie Bucks on future purchases, meaning that customers were returning to the market. About 30% of total market sales for the season were paid for with food assistance benefits; over 300% increase in SNAP sales over the 2015 season.

Fresh2You Mobile Market, operating June - November, accepts all forms of payment: cash, credit and debit cards, SNAP (Food Stamps), WIC (Women, Infants & Children Supplemental Nutrition Program) and PA Farmers Market Nutrition vouchers. Visit www.chestercountyfoodbank.org/fresh2you for the 2017 schedule.



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